



Construction Contracting Workshop Monterey Defense Installations

Hosted by Rep. Sam Farr
Briefings by the Presidio of Monterey, and the Naval Postgraduate School

3 June 2010

0830 - 1200

Purpose: Information sharing about procedures for bidding on construction/renovation projects occurring throughout the Presidio of Monterey, Ord Military Community, and Naval Post Graduate School



AGENDA

- | | |
|-----------|--|
| 0830-0900 | Arrive, Informal Networking, Refreshments |
| 0900-0910 | Welcome remarks by Congressman Sam Farr |
| 0910-0930 | US Army Corps of Engineers (USACE) |
| 0930-0950 | Mission and Installation Contracting Command (MICC) |
| 0950-1010 | Naval Post Graduate School (NPS) |
| 1010-1020 | Break |
| 1020-1040 | Clark/Pinnacle |
| 1040-1100 | Presidio Municipal Services Agency (PMSA) |
| 1100-1120 | US Environmental Protection Agency (USEPA) |
| 1120-1130 | Closing Remarks |
| 1130-1200 | Opportunity to meet individually with presenters (Q&A) |

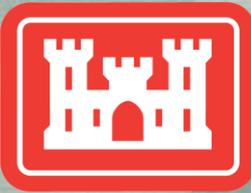
U.S. Army Corps of Engineers

Ms. Michelle Stratton

Sacramento District Small Business Conference Brief

Michelle Stratton
Deputy, Office of Small Business Programs
Sacramento District

3 June 2010



®

**US Army Corps of Engineers
BUILDING STRONG®**

SPK Civil Works Program

	FY08	FY09	FY10*
GI	\$10.2M	\$10.3M	\$12.0M
CG	\$132.2M	\$129.7M	\$144.2M
O&M	\$33.9M	\$33.4M	\$36.2M
FCCE	\$590.6K	\$495.2K	\$610.5K
Total	\$ 176.8 M	\$173.8 M	\$192.8 M

Funding trend is increasing.

- FY08 & FY09 Appropriation
- *FY10 Draft Conference Report



Folsom Bridge



Levee Reinforcement



Slurry Wall Construction



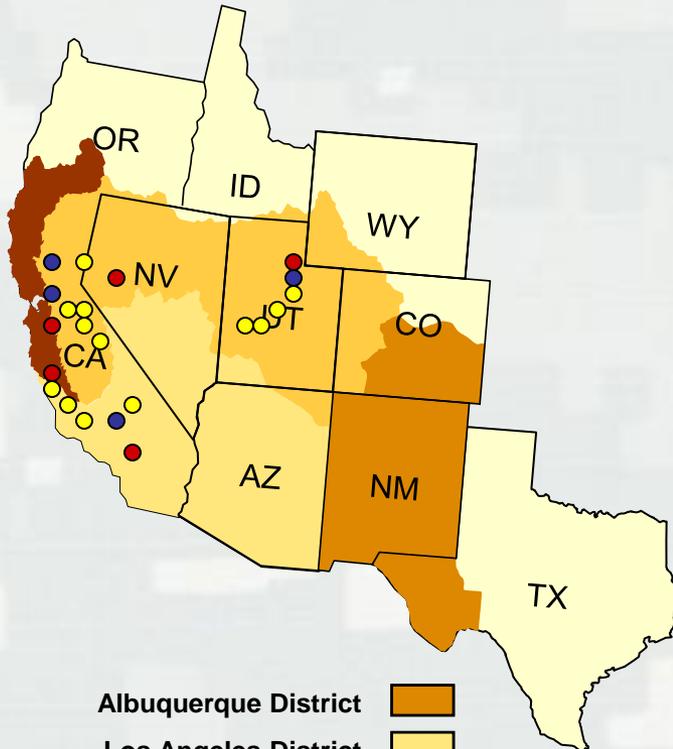
2010 Civil Works Projects

Project	Contract Description	Range (\$000)	Planned Award
Folsom Joint Federal Project	Control Structure, new outlet	300,000+	Sep 2010
American River Common Features	Various levee improvements along the American River	8,000 – 12,000	Feb - Jun 2010
Sacramento Bank Project	Feather River RM 7.0	4,500, 6,000	Jun 2010
South Sac Co. Streams	Levee Construction Morrison Creek	6,000 – 8,000	Sep 2010
Guadalupe River Flood Control Project	Mitigation, Stream Restoration	1,000 – 1,500	Jun 2010



Military Program

	FY08	FY09	FY10
Design & Construction	\$93M	\$160M	\$67M
O&M (New Term SRM)	\$53M	\$82M	\$40M
Total	\$146M	\$242M	\$107M



Albuquerque District 
 Los Angeles District 
 Sacramento District 
 San Francisco District 

 13 Army Installations
 4 Air Force Installations
 5 Closing Installations



New 2010 Military Projects

Project	Project Description	Range (\$000)	Planned Award
Fort Hunter-Liggett CA	Photovoltaic Array	5,000 – 15,000	Sep 2010
Beale AFB CA	Multi-Family House Repairs	10,000 – 12,000	Jun 2010
Former Fort Ord CA	Photovoltaic Array	3,000 – 4,000	Sep 2010
Sierra AD CA	Reconstruct 3 rd St.	1,000 – 3,000	Sep 2010
Dugway PG UT	Hangar/Storage Facility	1,000 – 3,000	Aug 2010
Presidio of Monterey CA	Energy Efficient Insulation	1,000 – 2,000	Jun 2010
MOTCO CA	Lightning Protection	1,000 – 2,000	Jul 2010
Fort Douglas UT	Repair/Expand Parking Lot	1,000 – 2,000	Aug 2010
Beale AFB CA	Install Occupancy Sensor	500 – 750	Sep 2010
MOTCO CA	Replace Floating Dock	250 – 750	May 2010



Hazardous Toxic & Radiological Waste Program

<i>Program</i>	<i>FY08</i>	<i>FY09</i>	<i>FY10</i>
IRP	\$13M	\$7M	\$13M
FUDS/PRP	\$16M	\$27M	\$18M
WFO (Other DOD)	\$13M	\$10M	\$7M
EQ (ARMY/AIR FORCE)	\$19M	\$15M	\$7M
ESFO	\$83M	\$13M	\$12M
BRAC-ER (Includes RE)	\$27M	\$24M	\$49M
Total	\$171M	\$96M	\$106M

IRP Installation Restoration Program
FUDS Formerly Used Defense Sites
WFO Work for Others
EQ Environmental Quality
ESFO Environmental Support for Others
BRAC Base Realignment and Closure
ER Environmental Restoration

2010 Environmental Projects

Location	Project Description	Cost (\$000)	Planned Award
Edwards AFB CA	IDIQ Contracts	50,000 – 90,000	2010
EPA Region 9	Env Remediation IDIQ	~20,000	Jun 2010
S. OR, CA, NV, SW WY, UT, CO, NM, AR, W TX	Env Compliance & Occupational Safety & Health	10,000	Jul 2010
Ft Hunter Ligget CA	Optimize GW Treatment	500 – 1,000	2010



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Interagency & International Services Program (IIS)

<i>Program</i>	<i>FY08</i>	<i>FY09</i>	<i>FY10</i>
VA	\$68.5M	\$3.1M	\$6.2M
EPA	\$6.2M	\$4.4M	\$6.0M
DOE	\$6.1M	\$5.4M	\$5.75M
NPS	\$89k	\$726k	\$500k
DHS	\$352k	\$547k	\$0
BLM	\$80k	\$27k	\$10k
Total	\$81M	\$14M	\$22.7M

Supported Agencies	
EPA	U.S. Environmental Protection Agency
NPS	National Park Service
DOE	Department of Energy
DHS	Department of Homeland Security
VA	Department of Veteran's Affairs
BOR	Bureau of Reclamation
BLM	Bureau of Land Management



Sacramento VA Hospital

New 2010 IIS Projects

Location	Project Description	Cost (\$000)	Planned Award
VA Sacramento CA	Inpatient Psych Ward	4,000 – 8,000	Fall 2010
VA Sacramento CA	Improve ER Access & Security	4,000 – 8,000	Fall 2010



Sacramento Small Business Goals

<u>Category</u>	<u>Total Dollars</u>	<u>Goal</u>	<u>Actual</u>
Small Business	\$76,878,480	33.0%	45.45%
Small Disadvantaged Business (SDB)	\$61,467,210	18%	36.36%
Women Owned Business (WOB)	\$14,397,278	5.8%	8.52%
Hubzone Small Business	\$29,296,869	10%	17.33%
Service Disabled Veteran Owned Small Business (SDVOSB)	\$7,150,932	3%	4.23%



POINTS OF CONTACT

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Colette.c.nalley@usace.army.mil
916-557-5110

Mr. Brandon Muncy, Chief of Civil Works
Brandon.C.Muncy@usace.army.mil
916-557-6838

Mr. Steve Saepoff, Chief of Military/HTRW
Steven.A.Saepoff@usace.army.mil
916-557-7658

Ms. Michelle Stratton, Small Business Office
Michelle.D.Stratton@usace.army.mil
916-557-7641



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Serving the Sacramento District for 80 years



BUILDING STRONG®

Mission and Installation Contracting Command (MICC)

Ms. Lisa Carrawell



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Mission and Installation Contracting Command



Contractor Information Workshop

An overview of the contracting process

LISA CARRAWELL

Chief, Acquisition Division

Lisa.Carrawell@us.army.mil

3 June 2010



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MICC USAR DOC – West, Presidio of Monterey

- Location:
 - DoD Center Monterey Bay, Building 4385
 - 400 Gigling Road, Seaside (Ord Military Community)

- Reorganized: MICC USAR DOC West (2007)
 - Regional Office for Western Region:
 - Presidio of Monterey
 - Fort Hunter Liggett
 - Camp Parks
 - Los Alamitos
 - North Little Rock, AR





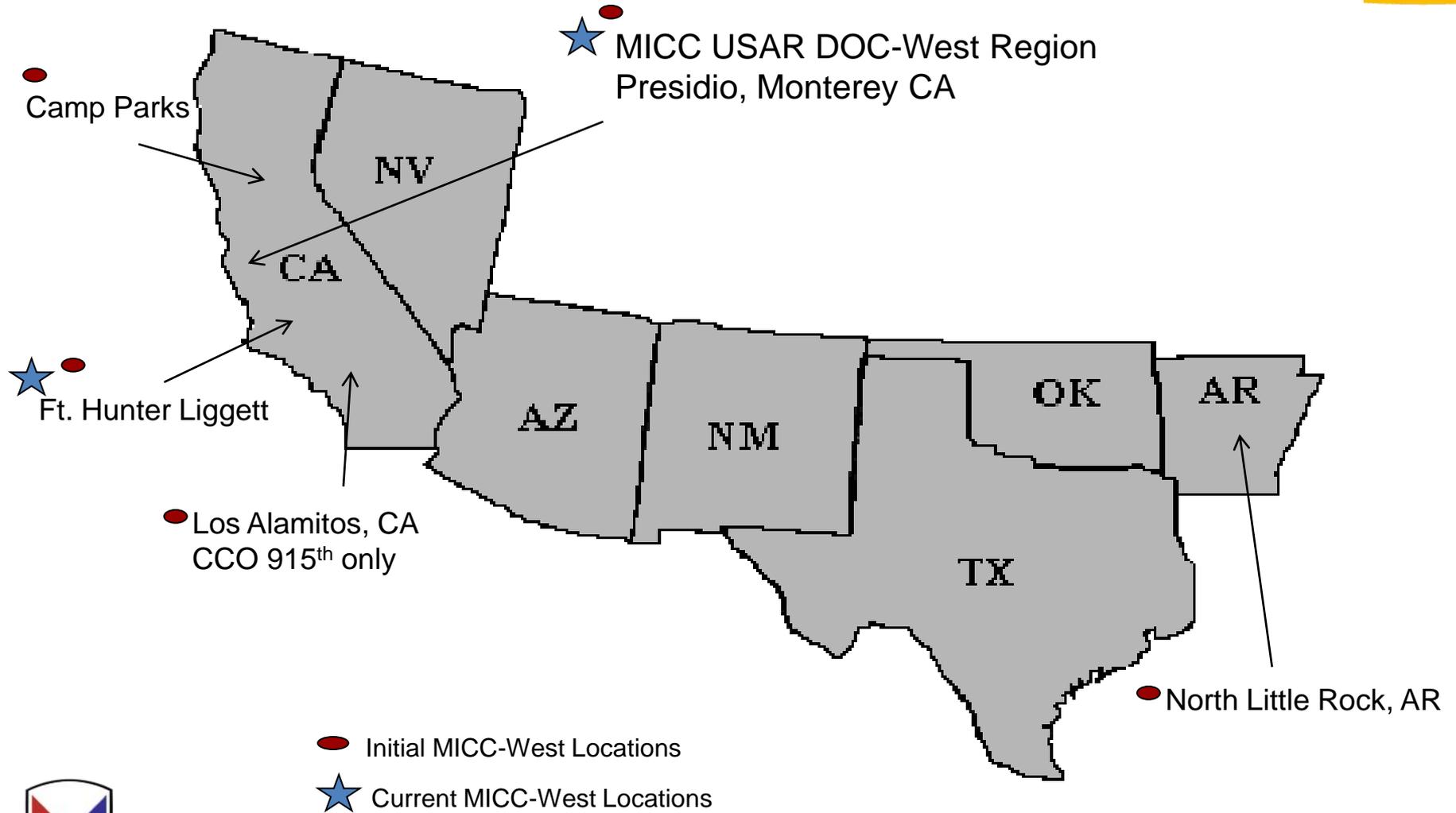
MAJOR CUSTOMERS

- ***PRESIDIO OF MONTEREY***
 - TRADOC - Defense Language Institute
 - IMCOM - Presidio of Monterey
 - DLA - Defense Manpower Data Center
 - Army Reserves
 - ✓ 63rd RRC – BASOPS
 - ✓ 90th Div (re-organized under 63rd RRC 1 Oct 09)
 - ✓ Mission-
 - 75th Div and 95th Div
 - 377th TSC and 311th ESC





Mission and Installation Contracting Command





Required for Federal Contracting:

- **Central Contractor Registration (CCR)** is the primary registrant database for the U.S. Federal Government. CCR collects, validates, stores and disseminates data in support of agency acquisition missions.
<https://www.bpn.gov/ccr/default.aspx>
- **ORCA** is an e-Government initiative that was designed by the Integrated Acquisition Environment (IAE) to replace the paper based Representations and Certifications (Reps and Certs) process. <https://orca.bpn.gov/>





Websites to view contracting opportunities:

- [FedBizOpps : Federal Business Opportunities](#)
FedBizOpps is the single government point-of-entry (GPE) for federal contracting opportunities over \$25,000. <https://www.fbo.gov>
- [GSA Services for Contractors and Vendors](#)
One-stop resource for all businesses with GSA contracts. Includes links to contracting assistance resources, training programs, small business assistance, and vendor support. <https://www.gsaadvantage.gov> or <https://www.ebuy.gsa.gov>
- [Fed Bid](#)
Reverse Auctioning. <http://www.fedbid.com>





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Mission and Installation Contracting Command

Examples Source Selection Criteria:

- **Proven Past Performance**
- **References from prior projects**
- **Quality Control Plan**
- **Construction Schedules**
- **Organization structure / key personnel**
- **Contractor's License**
- **Breakdown of cost (labor, material, equipment)**
- **Site Visit**



U.S. Army Contracting Command

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Mission and Installation Contracting Command

Other areas of interest:

SMALL BUSINESS ADMINISTRATION (SBA)

Aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise

Certification of Small Business Category i.e. 8(a), Small Disadvantaged Business, HubZone, Women-Owned

<http://www.sba.gov/>





POINTS OF CONTACT

- REGIONAL DIRECTOR: Ms. Cathy Bella
- ACQUISITION DIVISION:
 - Chief: Lisa Carrawell
lisa.carrawell@us.army.mil; (831) 242-6575
 - Team Lead: Darnell Flowers
darnell.flowers@us.army.mil; (831) 242-6571



Naval Postgraduate School

LT Christopher T. Love

How to do Business with NAVFAC Southwest

Preparing for Success

Outline



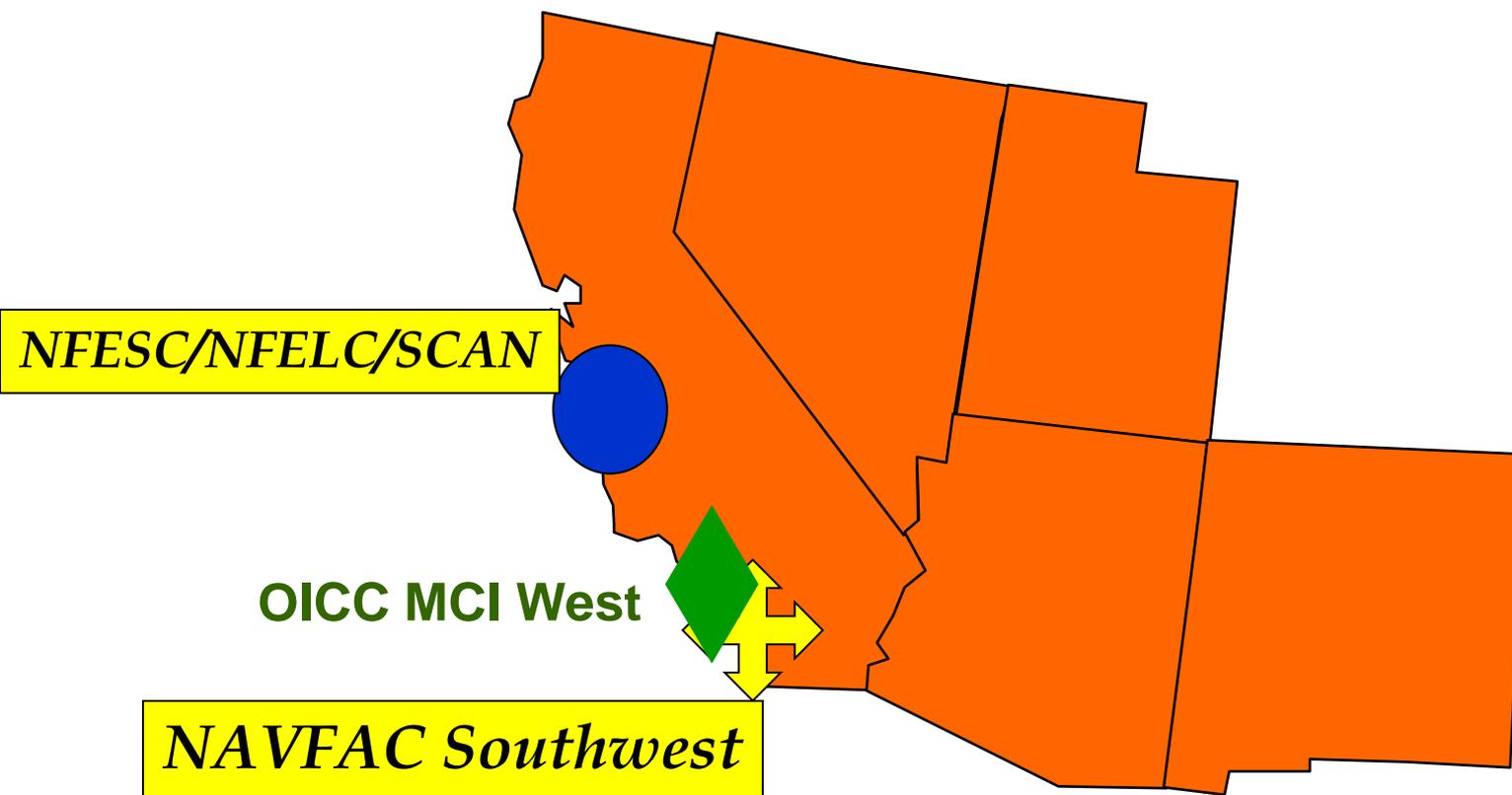
- Who is NAVFAC Southwest?
- NAVFAC SW AOR
- What does NAVFAC Southwest Buy?
- How to do business with NAVFAC Southwest
- Source Selection Process
- Evaluation Factors
- Proposal Do's and Don'ts
- Questions

Who is NAVFAC Southwest?



Naval Facilities Engineering Command, Southwest, headquartered in San Diego, CA, provides all base operating and maintenance services required to support Navy and Marine Corps Service Members ashore throughout California, Arizona, New Mexico, Colorado, Utah, and Nevada.

NAVFAC SOUTHWEST AREA OF RESPONSIBILITY



Your Local FEAD

Planning

Design

Construction, Repair

Construction Supervision

What does NAVFAC Buy?



- Construction (Capital Improvements)
 - Remodel, Renovation, Repair, Tenant Improvement, and New Construction
- Environmental
 - Remediation, Studies, Hazardous Abatement, Planning, Preservation of Natural and Cultural Resources, preservation of endangered species (plants and animals)
- Architectural/Engineering
 - Planning, Studies, Design, RFP Preparation
- Facility Services (Public Works)
 - Base Operation, Base Maintenance, Energy Management, Utilities
- Asset Management
 - Planning, Real Estate, Easements, Asset Inventory

What NAVFAC Does NOT Buy



- IT Products/Services - SPAWAR
 - Products, Software, Hardware, Maintenance, etc
- Products of Any Kind - FISC
 - Construction Materials, Custodial Supplies, etc.
- Staffing Resources - FISC
 - Augmentation staffing

How to do Business with NAVFAC Southwest



- Determine North American Industrial Classification System (NAICS) codes that pertain to your business.
www.census.gov/eos/www/naics/
- Determine appropriate Small Business Socio-Economic Programs for which you qualify.
Visit the SBA website: www.sba.gov
- Register in the Central Contractor Registration (CCR).
If already registered, make sure info is current.
www.bpn.gov/ccr/default.aspx
- Complete On-Line Representation and Certifications (ORCA)
www.bpn.gov

How to do Business with NAVFAC Southwest



- Monitor Solicitation Websites
 - <https://www.neco.navy.mil>
 - www.fedbizopps.gov or www.fbo.gov
- Know the Federal Acquisition Regulation (FAR) and Department of Defense FAR Supplement regulations
 - www.arnet.gov/far
 - farsite.hill.af.mil/vfdfara.htm

Additional Resources

- Small Business Administration (SBA) (www.sba.gov)
- Procurement Technical Assistance Center (PTAC) (www.dla.mil/db/procurem.htm)

Source Selection Process



- Acquisition Planning
- Set-Aside Determination
- Solicitation
 - Scope of Work
 - Contract Requirements (FAR Clauses, admin reqmts)
 - Evaluation Factors
 - Proposal Submission Requirements
- Best Value Source Selection / Two Phase
- We only evaluate your proposal against the solicitation requirements. Your technical proposal is not compared to other proposals.

Source Selection Process



- Source Selection Evaluation Board(s)
 - Governed by rules described in the Solicitation
 - Evaluates each proposal compared to stated evaluation criteria
 - Trade Off analysis – Best Value
 - Provides rating for each proposal – definitions in solicitation
 - Substance more important than appearance
 - Can you follow instructions?
 - Is your proposal concise and to the point?
 - Does your proposal demonstrate your capabilities to their fullest?

- Source Selection Evaluation Report
 - Rates each proposal relative to how well it addressed each of the evaluation factors.
 - Recommends award and provides supporting rationale.

Common Evaluation Factors



- Past Performance / Technical Experience
 - Technical Experience describes WHAT you have done in the past
 - Past Performance describes HOW WELL you have done it.
 - Better to have experience on similar type of work
- Proposed Technical Solution (Design/Build)
 - Innovation, Risk, In line with solicitation, Cost, Feasibility?
- Management Team / Org Structure
 - Joint Ventures
 - Organizational Chart – who is responsible for what
 - Resumes for key individuals on team

Evaluation Factors



- Small Business Utilization
 - Policies, procedures, practices in place and used
 - Historical performance
 - Outreach, education and assistance for SB
 - Goal commitment on instant solicitation/contract
- Safety
 - Safety Record – historical data, loss time reports, EMRs, OSHA reports, etc.
 - Policies and procedures in place and followed.
- Price – Equally weighted

Proposal Do's and Don'ts



- #1 Rule of responding to a solicitation
READ ENTIRE SOLICITATION!!!!
- **Don't** just read the specification section and proposal submission requirements
- **Don't** neglect any portion of the submission requirements or questions. Make sure you respond to each component of a multi- part question or requirement.
- **Don't** assume the review board can “read between the lines”.
Be Explicit
- **Don't** get too creative with format and organization of proposal. Substance trumps appearance

Proposal Do's and Don'ts



- **DO** look up, read and understand the FAR/DFARS and other administrative contract requirements.
- **DO** follow instructions to the letter.
 - Project date ranges, similarity to scope, dollar thresholds
 - Page limitations, front/back, single/double spaced, font.
- **DO** pay attention to detail
 - **PROOF READ** your entire proposal – one person does not make a team
 - Korect spelin an gramatical erers.
 - Make sure POC and Reference information is current and **ACCURATE.**
- **DO** make sure you get it in **ON TIME**
 - **FedEx, FAX, email, snail mail** – Know what is allowed and what is not.

CONTRACTING METHODS



- INTERNET – Contract Advertising
 - <https://www.neco.navy.mil>
 - www.fbo.gov
 - Download P&S From Internet
- Single Award Contract
- IDIQ – Indefinite Delivery Indefinite Quantity
- MACC - Multiple Award Concept Contracts
 - DB - Design Build
 - CONSTRUCTION
 - ENVIRONMENTAL REMEDIATION
 - SERVICES
- Privatization
 - Military Housing, New Housing, Maintenance & Repair

ACRONYMS

Speak the Language!



- | | |
|--|---|
| <ul style="list-style-type: none">➤ <i>ACQ-Acquisition</i>➤ <i>ARRA-American Recovery & Reinstitution Act</i>➤ <i>DAWIA-Defense Acquisition Workforce Improvement Act</i>➤ <i>DOD-Department of Defense</i>➤ <i>ECH-Echelon</i>➤ <i>HBCU/MI-Historically Black College, University/Minority Institution</i>➤ <i>HUBZone-Historically Underutilized Business Zone</i>➤ <i>IDIQ-Indefinite Delivery/Indefinite Quantity</i>➤ <i>LANT-NAVFAC Atlantic</i>➤ <i>MACC- Multiple Award Construction Contract</i>➤ <i>NAVFAC-Naval Facilities Engineering Command</i>➤ <i>NFELC-Naval Facilities Engineering Logistics Center</i> | <ul style="list-style-type: none">➤ <i>NFESC-Naval Facilities Engineering Specialty Center</i>➤ <i>NW-NAVFAC Northwest</i>➤ <i>PAC-NAVFAC Pacific</i>➤ <i>SB-Small Business</i>➤ <i>SBA-Small Business Administration</i>➤ <i>SBC-Small Business Concern</i>➤ <i>SBIR-Small Business Innovative Research</i>➤ <i>SBSA-Small Business Set-Aside</i>➤ <i>SCAN-Specialty Center Acquisition</i>➤ <i>SDB-Small Disadvantaged Business</i>➤ <i>SDVOSB-Service-Disabled Veteran-Owned Small Business</i>➤ <i>SE-NAVFAC SE</i>➤ <i>STTR-Small Business Technology Transfer Research</i>➤ <i>SW-NAVFAC Southwest</i>➤ <i>WOSB-Woman Owned Small Business</i> |
|--|---|

QUESTIONS



Thank you for
listening and
learning!

Clark/Pinnacle

Mr. Allen Brandt – Clark Realty Builders

Mr. Shawn Somerville - Pinnacle



Contracting Workshop Presentation

June 3, 2010

Clark Realty Builders

Presenter - Allen Brandt

Rendering

Unit 3N



Scheme 1



Scheme 2

Elevations

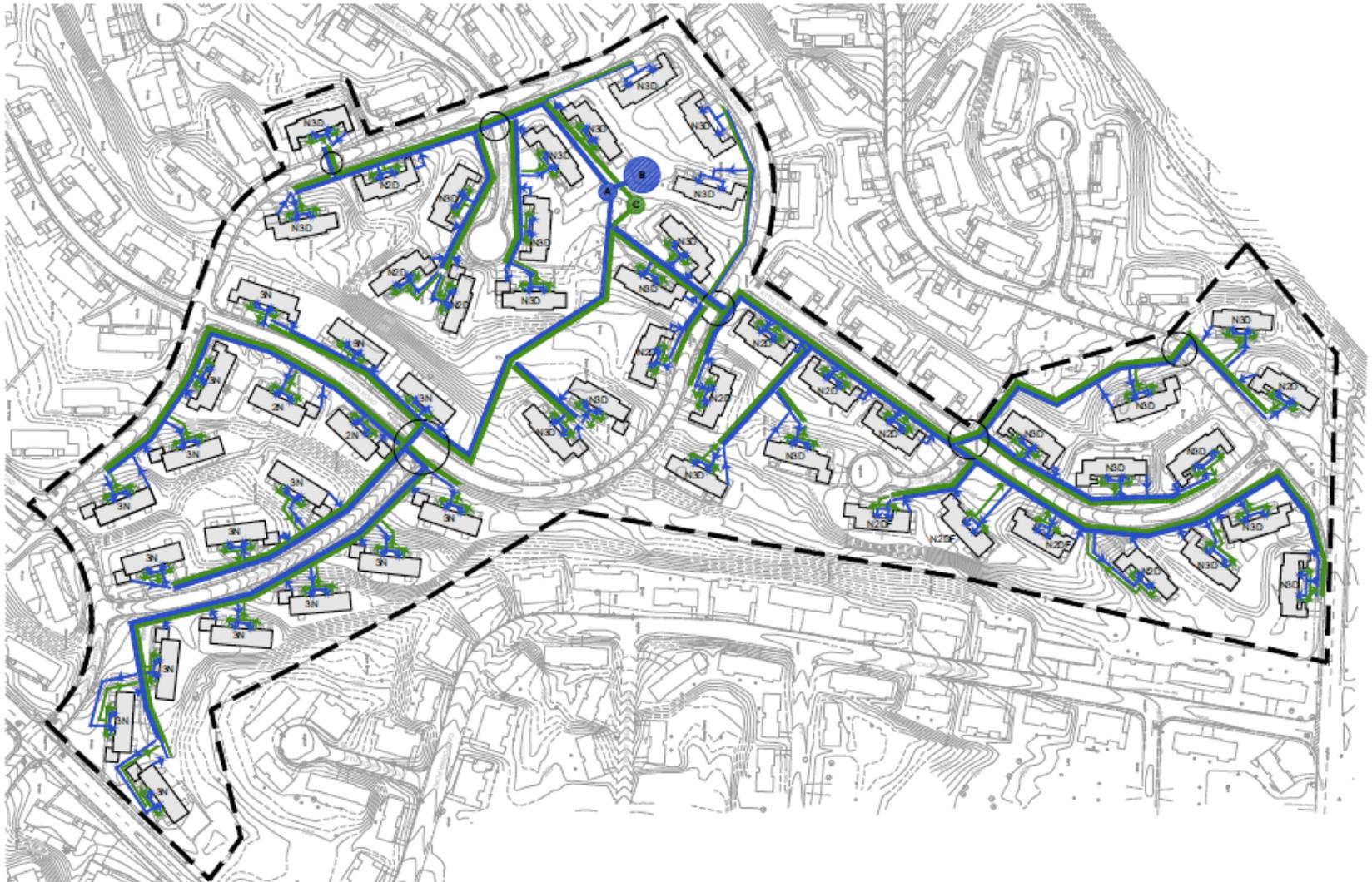
 TORTI GALLAS AND PARTNERS
Architects of Sustainable Community

Existing Home

Existing Housing Photos



Lower Stilwell Site Map



Type of Work

- High production of residential and renovation construction
- Civil construction for residential development

Contracts

- Lump sum, hard bid for multiple units at one time
- Separate contracts for each trade (framing, plumbing, roofing etc)

Subcontractor Qualifications

- Need staffing and resources to execute fast paced residential construction (*2 houses per day typically*)
- Able to complete work with high quality standards
- Good safety record
- Financially capable of building large volumes of work
- Provide payment and performance bond
- Able to comply with all Davis Bacon certified payroll requirements

Contact Information

Upcoming Work in 2010

- Renovation of 110 houses; bid in July/August

To be placed on our Subcontractor Bid List:

- Complete Subcontractor questionnaire
- Provide references
- Contact:

Crystal Jones
Clark Realty Builders
4291 Normandy Road
Monterey CA 93944
(831) 583-2729

Crystal.Jones@Clarkbuildersgroup.com

PINNACLE

Presenter - Shawn Somerville

Overview

Pinnacle is the nation's largest third party fee manager of multifamily housing, with approximately 175,000 units under management. Our \$17 billion portfolio includes apartments, affordable and military housing and office, industrial and retail assets in more than 250 cities across the United States, Canada, and Asia

Clients include more than 235 institutions, pension funds, private partnerships, foreign investors, sole owners and government housing groups. Although we manage properties in more than 250 cities across the United States, Canada, and Asia, our focus is not on being the biggest, but the best, at meeting our clients' needs.

Current Work

- Large scale tree & stump removal
- Annual re-bids of major maintenance contracts
- Duct cleaning
- Drywall work
- Environmental – lead, asbestos, mold, air quality testing, industrial hygiene work. Must comply with all state and federal regulations, standards and guidelines to understand options and limit potential liability.

Upcoming Work

- Concrete & sidewalk work
- Roof repairs & replacement
- Tree & stump removal
- Road striping
- Annual landscape work
- Drywall work
- Environmental – lead, asbestos, mold, air quality testing, industrial hygiene work. Must comply with all state and federal regulations, standards and guidelines to understand options and limit potential liability.

Professionalism

- Clean branded uniform
- Must wear a visible badge with picture ID
- Guarantee all employees are properly licensed and legal to work on property
- All work requiring certified vendors are to provide certifications at any given time

Davis Bacon Requirements

- Any single repair of 32 or more man hours and any single paint job 200 or more square feet requires your adherence to Davis Bacon regulations and procedures.
- Vendors are required to submit weekly certified payroll, notification of fringe benefits, proper journeyman to apprentice ratio, and any other applicable Davis Bacon requirements.
- For more information on Davis-Bacon, please view www.wdol.gov or www.access.gpo.gov/davisbacon

Compliance Depot

Compliance Depot will gather insurance documents, a W-9, a completed provider agreement, and any other applicable information. If you do not have all documents during the initial enrollment call, Compliance Depot will fax or email you or your insurance agent to obtain the following:

- Completed certificates of insurance confirmation of licenses and permits
- Verification of tax ID numbers by receipt of form W-9
- Complete background checks as necessary
- Completed and executed provider agreement
- Enrollment fee information

Insurance Limit Requirements

- General Liability \$1 million
- Personal Injury \$1 million
- Products Complete \$1 million
- Auto \$1 million
- Bodily Injury \$500k
- Umbrella Policy \$1 million
- Aggregate \$1 million
- Worker's Comp \$500k
- Disease \$500k

Benefits of Becoming a Vendor

Benefits of signing up as a vendor:

- Visibility
- Provides a level playing field for all vendors industry
- Centralized place for all documents
- Speedy approval process
- Potential savings on your annual insurance premium with regard to 'additional insured' requirements per client location.
- Assistance with staying on track with your insurance and licensing all year
- Low-cost background checks are available to vendor companies who enroll, to assist in screening their own employees

Vendor Compliance



Compliance Depot, LLC.

1800 Preston Park Blvd, ste 220

Plano, TX 75093

Phone: 214.291.8900 - option 5

Toll Free: 888.493.6938 - option 5

Fax: 214.291.8910

Email: customerservice@compliance depot.net

Hours of Operation

7:30am - 6:30pm CST

Monday - Friday

To become a vendor for Pinnacle you can contact Compliance Depot by visiting their website or calling direct to the information listed.

Once signed up with Compliance Depot you can contact our Maintenance Director:

Rex Butcher

(866) 902-6522

rbutcher@prmc.com

Presidio Municipal Services Agency

Mr. Hans Uslar



City of Monterey

PRESIDIO MUNICIPAL SERVICES AGENCY

Contracting Workshop
06/03/2010



Thanks for scheduling me last....



"Mr. Osborne, may I be excused? My brain is full."



Monterey Initiative

- Cities of Seaside and Monterey members
- Monterey 'Lead Agency'
- Both cities use 'their' City's rules and regulations
 - i.e. purchasing rules
- Each City works within their 'territory'





Contractual Collaborations Army



Contract for Base Operations

- City is service provider for Defense Language Institute
- Format: Cost Reimbursement Contract based on A-87 regulations
- City receives cost reimbursement for services delivered
- City uses in-house personnel as well as contractor (small businesses)
 - What we cannot do better or less expensive, we contract out!
 - High Small Business Participation
 - We encourage and sign up small businesses



Contractual Collaborations Army



Contract for Base Operations

- City managed around \$1.9 million of nine ARRA projects for the Presidio
- less than 3 months to award nine projects (despite several federal requirements)
- Since 1998 City is in the habit of identifying 'projects' for the Presidio to be 'shovel ready'
- Energy projects since early 2003
- 2006/2007 City managed 12 building expansion projects with local contractors (> \$3 million)



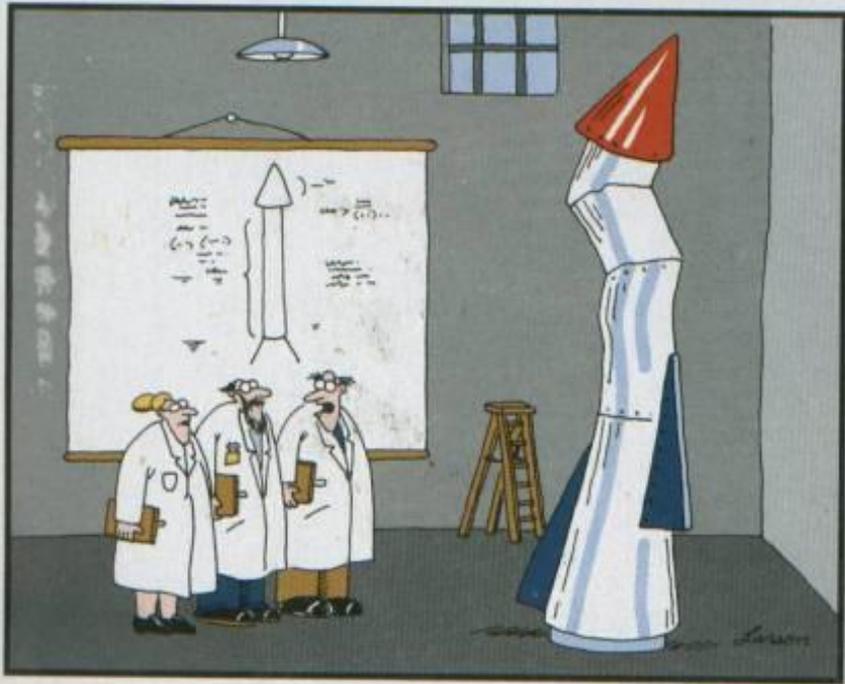
Contractual volume

- Routine Maintenance
\$7,5 Million for Presidio, Ord Military Community and DMDC
- Unscheduled Maintenance
\$ 1,500,000 (?)





Contracting Limits



"It's time we face reality, my friends. ...
We're not exactly rocket scientists."

- City's Contracting Rules apply
 - Monterey
 - Informal Bid > \$1K and < \$55K
 - Need 3 bids
 - Formal Bid > \$55K
 - Seaside
 - < \$5K lowest market price
 - > Informal Bid \$5K and < \$25K
 - > Formal Bid \$25K



City of Monterey

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Bids

[Projects Out for Bid](#)

[Bid Results](#)

RFPs/RFQs

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City of Monterey

www.monterey.org



Mayor & City Council

City Hall Information

City Goals

History of Seaside

Government Officials

Forms & Documents

▶ Request for Proposals & Bid Notices

Municipal Code

Contact Us

REQUEST FOR PROPOSALS & BID NOTICES

 E-mail  Print

[About Seaside](#)

The City of Seaside periodically issues Request for Proposals, Request for Qualifications and/or Notice to Bidders for professional services, Public Works construction projects and Redevelopment projects. Below is a list of current projects that are updated on a regular basis, so be sure to check back often for new information and postings.



For more information on specific RFPs/RFQs or Bid Notices, please contact the designated staff person as noted in the request document.

To be placed on the master list to receive all future notifications of Requests for Proposals and Qualifications dealing specifically with Public Works and Redevelopment projects, please contact the Public Works Division at (831) 899-6825 or Redevelopment Project Managers Lisa Brinton (831) 899-6883 or Rich Glenn (831) 899-6886.

Contractors interested in being added to the City's List of Qualified Contractors, pursuant to the California Uniform Public Construction Cost Accounting Act can [fill out this form](#) and submit as instructed.

OPEN PROJECTS

307 Roberts Avenue Disposition Bid Notice

RELEASE DATE: April 22, 2010

CLOSING DATE: June 3, 2010 - 3:00 pm

[Property Disposition Notice Inviting Bids](#)



Contracts - Summary

- City contracting rules apply
 - Award by City Council for Presidio projects
 - Bonding, Insurance requirements as for any other City project
- City inspects projects (not the COE)
- City inspects to CA building code
- Maximum allowable award is \$750,000 (service contract limits)



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U.S. Environmental Protection Agency

Ms. Karen Martin

SUPERFUND JOB TRAINING INITIATIVE



WHAT IS SuperJTI?

- Job readiness program
- Provides training and employment opportunities for underserved citizens living in communities affected by Superfund sites
- Offered by EPA's Technical Assistance Services for Communities (TASC) Program



WHAT COMMUNITIES ARE ELIGIBLE FOR SuperJTI?

- CERCLA regulated sites
- RCRA regulated sites
- Federal facilities
- Tribal removal sites
- Brownfields has its own job training program



HOW DOES SuperJTI WORK?

- Relationships built with local businesses, community organizations, and federal agencies to support training
- Candidate recruitment
- Training
- Post-graduation follow up



DEVELOPING PARTNERSHIPS

- Local businesses, universities, labor unions, community and social service organizations, federal agencies
- Can serve as effective liaisons
- May be able to donate resources (training venue, office space, recruitment staff)



CANDIDATE RECRUITMENT

- Performed in conjunction with local partners
- Informational meetings
- Skills assessment
- Applications
- Document submission
- Two-day “tryouts”



TRAINING

- Pre-Employment / Lifeskills training (1-2 weeks)
- Technical training (2-6 weeks)
 - Can include:
 - 40-hour HAZWOPER
 - Lead Abatement
 - Asbestos Abatement
 - CPR/First Aid



JOB PLACEMENT

- SuperJTI facilitates the job placement process by working with site contractors ahead of time
- No guarantees
- Earning a job and doing good work are up to each candidate



POST-GRADUATION

- Graduates are required to stay in contact with SuperJTI staff for at least one year after training completion
- Graduates may continue to work at site or may find another position elsewhere



WHAT ARE THE BENEFITS OF SuperJTI?

- Residents
- Local community
- Contractors
- EPA



SUCCESSFUL SuperJTI LOCATIONS



FORT ORD: Outreach and Recruitment

- Former Fort Ord Army Site in Monterey, California
 - 20 individuals in remediation/construction positions
- Recruitment June-Aug. 2010
 - Two stakeholder meetings
 - Four orientation sessions
 - Monterey and Salinas communities
- Local partners
 - Fort Ord Environmental Justice Network
 - Rancho Cielo Youth Campus

FORT ORD: Training

- 16 weeks of training Aug.-Dec. 2010
 - Pre-Employment
 - 40-hr HAZWOPER
 - First Aid/CPR
 - Lead Abatement
 - Asbestos Abatement
 - OSHA 10-hr Construction Safety
 - Training provided by local organizations

FORT ORD: Training

- SuperJTI will partner with the Monterey Building and Construction Trades Council and the Monterey County Adult School
- Participants will enter a 12-week pre-apprenticeship program
 - Focuses on construction trades skills through classroom and hands-on sessions
- Graduation will occur upon successful completion of the all required program courses

CONTRACTOR ROLE: Identify Employment Needs

- Types of jobs graduates can fill
- Job descriptions (e.g. necessary experience, physical demands, wage scale)
- Estimated number of individuals needed per job
- Employment requirements (e.g. education, citizenship status, license, drug screening, physicals)
- Start date for employment



CONTACT INFORMATION

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